

## AUTHOR BIOGRAPHY

# Jacob Schlesinger

*Operator. Author of Zero to \$100M and the How Things Get Built series.*

### IMPRINT

*Coby Press*

### PUBLISHED

*Zero to \$100M (2026) / How Things Get Built series* [jacob@cobycompress.com](mailto:jacob@cobycompress.com) / [jacobschlesinger.com](http://jacobschlesinger.com)  
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### CATEGORIES

*Business / Operating + Children's Nonfiction*

### CONTACT

## SHORT BIOGRAPHY / 50 WORDS

Jacob Schlesinger has spent nearly three decades as a CEO, COO, and Managing Director scaling companies in construction, manufacturing, and private equity. He is the author of *Zero to \$100M*, a working playbook for operators, and of the *How Things Get Built* series for young readers. He lives in South Florida.

## STANDARD BIOGRAPHY / 150 WORDS

Jacob Schlesinger has spent nearly three decades building and scaling companies across manufacturing, construction, and international markets. He has served as CEO, COO, and Managing Director at founder-led and private equity-backed businesses, leading them through growth, restructuring, and the decisions that determine whether a business survives its next year. His book *Zero to \$100M* is a working playbook for founders, executives, and PE operators scaling companies past the point where instinct stops being enough. The *How Things Get Built* series is his work for young readers, thirty volumes that show how the physical world is actually made. Jacob lives in South Florida.

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*Extended biography for press use.*

Jacob Schlesinger has spent nearly three decades building and scaling companies across manufacturing, construction, and international markets. He has served as CEO, COO, and Managing Director at founder-led and private equity-backed businesses, leading them through growth, restructuring, and the decisions that determine whether a business survives its next year. His work has taken him into factory floors, job sites, and boardrooms across the United States and abroad.

*Zero to \$100M* is his first business book. It is a working playbook for founders, executives, and private equity operators scaling companies past the inflection where instinct stops being enough. The book is built from operating reality rather than from frameworks: it is the book that gets passed around inside the team, not the one that lands on the syllabus. Topics include the operating cadence that makes a company controllable at scale, the decisions that determine whether a turnaround works, and the difference between a board that helps and a board that gets in the way.

The *How Things Get Built* series is his work for young readers. Thirty volumes show how the physical world is actually made — how a road is laid, how a bridge stands, how water reaches a house, how a factory is run. The books are written with the rigor of a working professional and the clarity of a teacher, and they treat their seven-to-ten-year-old audience as capable of grasping how real systems work. Each volume covers one subject, follows it from idea to finish, and shows the problems that get solved along the way.

Jacob lives in South Florida.